INDIVIDUALS AND HOUSEHOLD SERVICE MENU

Client Engagement Level Assets Under Management	PLATINUM $2 Million +	GOLD $1 - $2 Million	SILVER $500K - $1 Million	BRONZE $250K - $500K
Accounts/ Portfolio				
IRA, Roth, SEP IRA, Individual Joint, Trusts, Transfer on Death Beneficiary IRA	✓	✓	✓	✓
Basic Investment Asset Allocation				✓
Comprehensive Asset Allocation	✓	✓	✓	
Customized Portfolios with Individual Security Holdings and Access to Personal Portfolio Manager	✓			
Investment Management Services	✓	✓	✓	✓
Planning				
Initial Risk Assessment	✓	✓	✓	✓
Online Account Aggregation	✓	✓	✓	✓
Basic/Narrow Financial Plan	included w/comp financial plan	included w/comp financial plan	✓	$2,000
Comprehensive Financial Plan ($2500-$3500 value)	✓	✓	$2,000	$2,500-$3,500
Benefits Review	✓	✓	✓	
Income Distribution Analysis (examine income needs and spending trends to ensure your income/spending are properly aligned)	✓	✓	✓	
College Savings Planning	✓	✓	✓	
Cost Basis Analysis	✓	✓		
Roth Conversions Analysis/Strategies	✓	✓		
Advice/Analysis on Assets held at another institution	✓			
Concentrated Stock Position Strategies	✓			
Review/Monitor				
Offered Meetings per year	4	2	2	1
Online Account Performance and Access	✓	✓	✓	✓
Albridge Wealth Report	✓	✓	✓	✓
Portfolio Rebalancing and Review	✓	✓	✓	
Financial Plan Review	✓	✓		
Tax Loss Harvesting Strategies	✓	✓		
Year end Tax Planning with a tax professional	✓			
Education/Collaboration/Communication				
Newsletter & Economic/Market Overview	✓	✓	✓	✓
Access to Firm Strategic Partners	✓	✓		
Household Assets Directly Managed				
$0-$3,000,000	1.00%			
$3,000,001-$4,000,000	0.85%			
$4,000,001-$5,000,000	0.75%			
$5,000,001+	0.65%	* Fee does not include platform and other money manager fees		

Richard Artura, CFP®, CRPS®, CMFC®, LUTCF
Investment Advisor Representative
office: 206-674-4647 fax: 206-674-4650
email: rartura@rjafinancial.net
www.rjafinancial.net

RJA FINANCIAL SERVICES INCORPORATED

Planning together for tomorrow

RJA Financial Services, Inc.
14900 Interurban Ave S # 298 Tukwila, WA 98168
Securities and Advisory services offered through Woodbury Financial Services, Inc. Member FINRA/SIPC. Insurance offered through RJA Financial Services, Inc., and is not affiliated with Woodbury Financial Services, Inc.