# **FINANCIAL PLAN TYPES & ADDITIONAL SERVICES**

#### A financial plan can help you answer important questions:

- · When can I retire and how much income do I need?
- Will I be able to leave a legacy, and are my loved ones properly protected?
- · Are my investments positioned to withstand inflation and taxes?

## We provide two versions of our plans: Basic and Comprehensive

#### **Basic Financial Plan**

A snapshot of where you are at the time of the plan, it includes:

- Net Worth Statement
- Asset Allocation Review
- (comparing where you are to where you should be)
- Personalized Savings Strategies
- $\boldsymbol{\cdot}$  Basic Estate Planning and Beneficiary Review

#### **Comprehensive Financial Plan**

In-depth plan including all "Basic" features, plus:

- Cash Flow Analysis
- Social Security Planning / Strategies
- Income Distribution Planning
- Mortgage and Debt Review / Strategies
- Estate / Trust Planning
- Tax Planning and Strategies
- Monte Carlo Success Probability
- Planning for various scenarios and "what if" situations
- Annual updates to track your progress and to adjust for changes in your life as well as tax law updates

### **Financial Planning Services**

#### Services

Basic Financial Plan (a snapshot of where you are at, at this time)	<b>O</b>
Comprehensive Financial Plan	<b>O</b>
Comp Negotiations/Benefit Review	<b>O</b>
Tax Efficient - Retirement Income Distribution Analysis	<b>O</b>
Roth Conversion Analysis	<b>O</b>
RSU/Stock Option Planning	<b>O</b>
Advice/Analysis on Assets Held at Another Institution	0
Cost Basis Analysis	0
Detailed Survivor Income Needs	<b>O</b>
Debt Management/Elimination Strategies	0
Fee Only Financial Check-up (Meeting & Follow up)	<b>O</b>
Concentrated Stock Strategies	<b>O</b>

Richard Artura, CFP®, CRPS®, CMFC®, LUTCF Investment Advisor Representative office: 206-674-4647 fax: 206-674-4650 email: rartura@rjafinancial.net www.rjafinancial.net



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